

For customers | With-Profits Investments

# With-Profits Performance Bond Fund (WPB) factsheet

## Quarter three 2019



### Fund description

The WPB fund invests in a wide range of bonds, gilts, equities in the UK and overseas, plus direct property. The current target level of equity exposure is 65% - 75% of the overall investment.

The WPB fund offers a guarantee that the unit price will not fall (i.e. guaranteed return of capital including annual bonus additions to date) at maturity, upon death or, for bonds taken out between 01/11/96 and 15/01/01 only, upon encashment at the 10th anniversary.

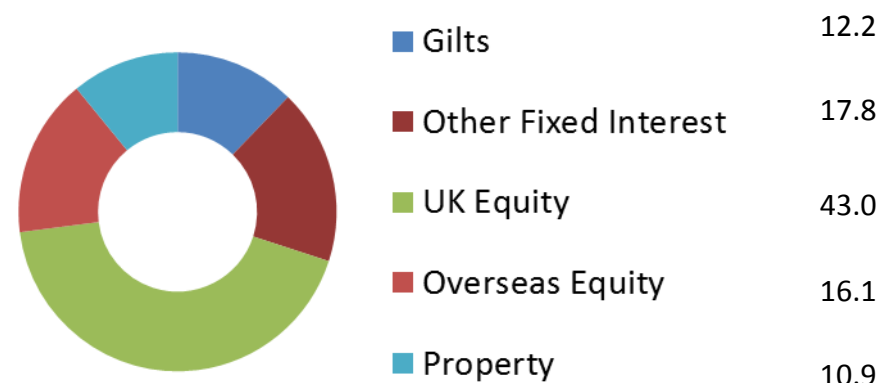
An annual bonus may be declared in advance and unit price will be increased smoothly on a daily basis throughout the year to reflect the rate of bonus declared. On surrender, death or on switch out of the fund, an additional terminal bonus or market value reduction (MVR) may be applied. The terminal bonus and MVR rates are not guaranteed. The current terminal bonus rates are shown at the end of this factsheet.

### Fund information

|                                    |               |
|------------------------------------|---------------|
| <b>Fund provider</b>               | Aegon         |
| <b>Fund launch date</b>            | November 1996 |
| <b>Fund closed to new business</b> | October 2002  |
| <b>Aegon fund size (£ million)</b> | 119.5         |
| <b>Fund type</b>                   | Life          |
| <b>Annual management charge</b>    | 1.00%         |



### Asset allocation





## Performance in detail

### Periods ended 31 August 2019:

|     | 3 months | 1 year | 3 years | 5 years | 10 years |
|-----|----------|--------|---------|---------|----------|
|     | (%)      | (%)    | (%)     | (%)     | (%)      |
| WPB | 3.2      | 2.6    | 4.8     | 5.9     | 6.9      |

### Growth (%) over 12-month periods:

| Jan-18<br>To<br>Jan-19 | Jan-17<br>To<br>Jan-18 | Jan-16<br>To<br>Jan-17 | Jan-15<br>To<br>Jan-16 | Jan-14<br>To<br>Jan-15 |
|------------------------|------------------------|------------------------|------------------------|------------------------|
| -5.1                   | 8.4                    | 11.4                   | 3.1                    | 6.6                    |

Source: Aegon. Figures in £s on a bid-to-bid basis, net of charges, with gross income reinvested to 31 August 2019. Periods of greater than one year show annualised compound returns.

Past performance is no guide to future performance. The value of this investment can fall as well as rise for a number of reasons, for example market and currency movements. You may get back less than the amount originally invested if you surrender the policy prior to the selected maturity date.

These figures represent the investment return on WPB fund net of annual management charge, but not incorporating charges for guarantees and the distribution from the inherited estate (see "Enhancements to asset shares" for further information). Actual with-profits payouts also incorporate the effects of smoothing of investment returns and will therefore not necessarily reflect these returns.



## Reversionary bonus rates applied

| Year                       | Rate Applied (%) |
|----------------------------|------------------|
| 1996                       | 6.5              |
| 1997                       | 6.5              |
| 1998                       | 6.0              |
| 1999                       | 6.0              |
| 2000 (01.01.00 – 31.03.00) | 6.0              |
| 2000 (01.04.00 – 31.03.01) | 5.25             |
| 2001 (01.04.01 – 31.03.02) | 4.75             |
| 2002 (01.04.02 – 31.03.03) | 4.0              |
| 2003 (01.04.03 – 31.03.04) | 2.0              |
| 2004 (01.04.04 – 31.03.05) | 1.0              |
| 2005 (01.04.05 – 31.03.06) | 0.5              |
| 2006 (01.04.06 – 31.03.07) | 0.25             |
| 2007 (01.04.07 – 31.03.08) | 0.25             |
| 2008 (01.04.08 – 31.03.09) | 0.25             |
| 1.04.2009 to 31.03.2016    | Nil              |
| 2016 (01.04.16 – 31.03.17) | 0.5              |
| 2017 (01.04.17 – 31.03.18) | 1.5              |
| 2018 (01.04.18 - 31.03.19) | 2.0              |
| 2019 (01.04.19 onwards)    | 2.5              |

Future benefits from contributions invested are not guaranteed and depend on the bonuses declared by Aegon.

## Guarantee charges and estate distributions

Amounts payable to policyholders are guided by the calculation of asset shares. This reflects the accumulation of premiums paid less any withdrawals, contract charges and expenses at the rate of investment return on the underlying with-profits fund assets.

In addition, the investment return is increased by any distributions made from the estate and decreased by charges for guarantees payable to the estate. This includes any additional enhancement to investment returns that may be added, from the estate, at the point of claim. The estate represents the excess of assets within the with-profits fund over and above the amount required to meet customer benefits. Aegon has no entitlement to any of the estate and we aim to distribute the estate equitably to with-profits policyholders over time.

The combination of these effects, plus an allowance for smoothing of investment returns, is then reflected in policy payouts through the terminal bonus and MVR rates. The following table illustrates the effect on the annual investment return from the movements to/from the estate (before any smoothing is applied).

It is important to note that the above estate distributions are not guaranteed. It may become necessary to remove some or all of these should the Scottish Equitable with-profits fund (of which this investment fund forms a part) experience adverse conditions.

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| Calendar Year | Investment Performance before estate movements | Charge for guarantees (to the estate) | Estate distribution (from the estate) | Investment Return after estate movements | Additional Enhancement to Investment Return made at the point of claim (from the estate) |
|---------------|--|---------------------------------------|---------------------------------------|--|--|
|               | (%)  | (%)                                   | (%)                                   | (%)                                      | (%)  |
| <b>2005</b>   | 12.9   | -0.75                                 | 1.5                                   | 13.7                                     | Nil  |
| <b>2006</b>   | 6.8  | -0.5                                  | 0.5                                   | 6.8                                      | Nil  |
| <b>2007</b>   | 3.6  | -0.25                                 | 0.25                                  | 3.6                                      | Nil  |
| <b>2008</b>   | -12.9  | -0.25                                 | 0.25                                  | -12.9                                    | Nil  |
| <b>2009</b>   | 13.1   | -0.5                                  | 0.5                                   | 13.1                                     | Nil  |
| <b>2010</b>   | 10.5   | -0.5                                  | 0.5                                   | 10.5                                     | Nil  |
| <b>2011</b>   | 0.8  | -0.5                                  | Nil                                   | 0.3                                      | Nil  |
| <b>2012</b>   | 8.5  | -0.5                                  | Nil                                   | 8.0                                      | Nil  |
| <b>2013</b>   | 10.3   | -0.5                                  | Nil                                   | 9.8                                      | Nil  |
| <b>2014</b>   | 6.6  | -0.5                                  | Nil                                   | 6.1                                      | Nil  |
| <b>2015</b>   | 3.1  | -0.5                                  | Nil                                   | 2.6                                      | 0.5  |
| <b>2016</b>   | 11.4   | -0.5                                  | Nil                                   | 9.5                                      | 1.0  |
| <b>2017</b>   | 8.4  | -0.5                                  | Nil                                   | 7.9                                      | 3.5  |
| <b>2018</b>   | -5.1   | 0.0                                   | Nil                                   | -5.1                                     | 7.0  |

Source: Aegon. Figures on a bid-bid basis, net of charges, with gross income reinvested.

The enhancement applied to claims made during 2019 is currently equal to 10% and is reflected in the terminal bonus scale effective from 1 October 2019.


**Terminal bonus & market value reduction rates (effective 1 October 2019)**

| Investment Date |      | MVR Rates | TB Rates | Investment Date |      | MVR Rates | TB Rates | Investment Date |      | MVR Rates | TB Rates |
|-----------------|------|-----------|----------|-----------------|------|-----------|----------|-----------------|------|-----------|----------|
| November        | 1996 | 0%        | 138%     | May             | 1998 | 0%        | 98%      | November        | 1999 | 0%        | 97%      |
| December        | 1996 | 0%        | 138%     | June            | 1998 | 0%        | 102%     | December        | 1999 | 0%        | 91%      |
| January         | 1997 | 0%        | 132%     | July            | 1998 | 0%        | 102%     | January         | 2000 | 0%        | 92%      |
| February        | 1997 | 0%        | 132%     | August          | 1998 | 0%        | 120%     | February        | 2000 | 0%        | 106%     |
| March           | 1997 | 0%        | 134%     | September       | 1998 | 0%        | 126%     | March           | 2000 | 0%        | 98%      |
| April           | 1997 | 0%        | 132%     | October         | 1998 | 0%        | 117%     | April           | 2000 | 0%        | 102%     |
| May             | 1997 | 0%        | 126%     | November        | 1998 | 0%        | 110%     | May             | 2000 | 0%        | 101%     |
| June            | 1997 | 0%        | 126%     | December        | 1998 | 0%        | 106%     | June            | 2000 | 0%        | 98%      |
| July            | 1997 | 0%        | 120%     | January         | 1999 | 0%        | 105%     | July            | 2000 | 0%        | 98%      |
| August          | 1997 | 0%        | 124%     | February        | 1999 | 0%        | 103%     | August          | 2000 | 0%        | 89%      |
| September       | 1997 | 0%        | 112%     | March           | 1999 | 0%        | 100%     | September       | 2000 | 0%        | 98%      |
| October         | 1997 | 0%        | 123%     | April           | 1999 | 0%        | 96%      | October         | 2000 | 0%        | 97%      |
| November        | 1997 | 0%        | 124%     | May             | 1999 | 0%        | 104%     | November        | 2000 | 0%        | 102%     |
| December        | 1997 | 0%        | 116%     | June            | 1999 | 0%        | 100%     | December        | 2000 | 0%        | 101%     |
| January         | 1998 | 0%        | 110%     | July            | 1999 | 0%        | 102%     | January         | 2001 | 0%        | 102%     |
| February        | 1998 | 0%        | 103%     | August          | 1999 | 0%        | 102%     | February        | 2001 | 0%        | 107%     |
| March           | 1998 | 0%        | 99%      | September       | 1999 | 0%        | 110%     | March           | 2001 | 0%        | 114%     |
| April           | 1998 | 0%        | 99%      | October         | 1999 | 0%        | 106%     | April           | 2001 | 0%        | 108%     |

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| <b>Investment Date</b> | <b>MVR Rates</b> | <b>TB Rates</b> |      |
|------------------------|------------------|-----------------|------|
| May                    | 2001             | 0%              | 110% |
| June                   | 2001             | 0%              | 115% |
| July                   | 2001             | 0%              | 118% |
| August                 | 2001             | 0%              | 121% |
| September              | 2001             | 0%              | 139% |
| October                | 2001             | 0%              | 133% |
| November               | 2001             | 0%              | 127% |
| December               | 2001             | 0%              | 128% |
| January                | 2002             | 0%              | 129% |
| February               | 2002             | 0%              | 131% |
| March                  | 2002             | 0%              | 127% |
| April                  | 2002             | 0%              | 130% |
| May                    | 2002             | 0%              | 131% |
| June                   | 2002             | 0%              | 144% |
| July                   | 2002             | 0%              | 156% |
| August                 | 2002             | 0%              | 154% |
| September              | 2002             | 0%              | 168% |
| October                | 2002             | 0%              | 161% |
| November               | 2002             | 0%              | 158% |
| December               | 2002             | 0%              | 165% |

| <b>Investment Date</b> | <b>MVR Rates</b> | <b>TB Rates</b> |      |
|------------------------|------------------|-----------------|------|
| January                | 2003             | 0%              | 178% |
| February               | 2003             | 0%              | 175% |
| March                  | 2003             | 0%              | 178% |
| April                  | 2003             | 0%              | 164% |
| May                    | 2003             | 0%              | 156% |
| June                   | 2003             | 0%              | 155% |
| July                   | 2003             | 0%              | 151% |
| August                 | 2003             | 0%              | 149% |
| September              | 2003             | 0%              | 151% |
| October                | 2003             | 0%              | 148% |
| November               | 2003             | 0%              | 148% |
| December               | 2003             | 0%              | 142% |
| January                | 2004             | 0%              | 143% |
| February               | 2004             | 0%              | 140% |
| March                  | 2004             | 0%              | 142% |
| April                  | 2004             | 0%              | 142% |
| May                    | 2004             | 0%              | 146% |
| June                   | 2004             | 0%              | 143% |
| July                   | 2004             | 0%              | 147% |
| August                 | 2004             | 0%              | 143% |

| <b>Investment Date</b> | <b>MVR Rates</b> | <b>TB Rates</b> |      |
|------------------------|------------------|-----------------|------|
| September              | 2004             | 0%              | 140% |
| October                | 2004             | 0%              | 138% |
| November               | 2004             | 0%              | 135% |
| December               | 2004             | 0%              | 127% |
| January                | 2005             | 0%              | 126% |
| February               | 2005             | 0%              | 123% |
| March                  | 2005             | 0%              | 125% |
| April                  | 2005             | 0%              | 129% |
| May                    | 2005             | 0%              | 122% |
| June                   | 2005             | 0%              | 118% |
| July                   | 2005             | 0%              | 115% |
| August                 | 2005             | 0%              | 114% |
| September              | 2005             | 0%              | 111% |
| October                | 2005             | 0%              | 115% |
| November               | 2005             | 0%              | 108% |
| December               | 2005             | 0%              | 101% |
| January                | 2006             | 0%              | 98%  |
| February               | 2006             | 0%              | 96%  |
| March                  | 2006             | 0%              | 95%  |
| April                  | 2006             | 0%              | 96%  |

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| Investment Date |      | MVR Rates | TB Rates |
|-----------------|------|-----------|----------|
| May             | 2006 | 0%        | 101%     |
| June            | 2006 | 0%        | 100%     |
| July            | 2006 | 0%        | 98%      |
| August          | 2006 | 0%        | 98%      |
| September       | 2006 | 0%        | 94%      |
| October         | 2006 | 0%        | 92%      |
| November        | 2006 | 0%        | 91%      |
| December        | 2006 | 0%        | 89%      |
| January         | 2007 | 0%        | 90%      |
| February        | 2007 | 0%        | 88%      |
| March           | 2007 | 0%        | 88%      |
| April           | 2007 | 0%        | 85%      |
| May             | 2007 | 0%        | 83%      |
| June            | 2007 | 0%        | 85%      |
| July            | 2007 | 0%        | 87%      |
| August          | 2007 | 0%        | 87%      |
| September       | 2007 | 0%        | 84%      |
| October         | 2007 | 0%        | 80%      |
| November        | 2007 | 0%        | 84%      |
| December        | 2007 | 0%        | 83%      |

| Investment Date |      | MVR Rates | TB Rates |
|-----------------|------|-----------|----------|
| January         | 2008 | 0%        | 89%      |
| February        | 2008 | 0%        | 90%      |
| March           | 2008 | 0%        | 91%      |
| April           | 2008 | 0%        | 87%      |
| May             | 2008 | 0%        | 87%      |
| June            | 2008 | 0%        | 93%      |
| July            | 2008 | 0%        | 95%      |
| August          | 2008 | 0%        | 90%      |
| September       | 2008 | 0%        | 105%     |
| October         | 2008 | 0%        | 117%     |
| November        | 2008 | 0%        | 117%     |
| December        | 2008 | 0%        | 110%     |
| January         | 2009 | 0%        | 121%     |
| February        | 2009 | 0%        | 129%     |
| March           | 2009 | 0%        | 127%     |
| April           | 2009 | 0%        | 119%     |
| May             | 2009 | 0%        | 114%     |
| June            | 2009 | 0%        | 115%     |
| July            | 2009 | 0%        | 106%     |
| August          | 2009 | 0%        | 96%      |

| Investment Date |      | MVR Rates | TB Rates |
|-----------------|------|-----------|----------|
| September       | 2009 | 0%        | 90%      |
| October         | 2009 | 0%        | 93%      |
| November        | 2009 | 0%        | 90%      |
| December        | 2009 | 0%        | 86%      |
| January         | 2010 | 0%        | 87%      |
| February        | 2010 | 0%        | 84%      |
| March           | 2010 | 0%        | 77%      |
| April           | 2010 | 0%        | 78%      |
| May             | 2010 | 0%        | 83%      |
| June            | 2010 | 0%        | 86%      |
| July            | 2010 | 0%        | 81%      |
| August          | 2010 | 0%        | 79%      |
| September       | 2010 | 0%        | 74%      |
| October         | 2010 | 0%        | 73%      |
| November        | 2010 | 0%        | 75%      |
| December        | 2010 | 0%        | 68%      |
| January         | 2011 | 0%        | 71%      |
| February        | 2011 | 0%        | 67%      |
| March           | 2011 | 0%        | 66%      |
| April           | 2011 | 0%        | 59%      |

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| Investment Date |      | MVR Rates | TB Rates |
|-----------------|------|-----------|----------|
| May             | 2011 | 0%        | 59%      |
| June            | 2011 | 0%        | 61%      |
| July            | 2011 | 0%        | 62%      |
| August          | 2011 | 0%        | 78%      |
| September       | 2011 | 0%        | 86%      |
| October         | 2011 | 0%        | 71%      |
| November        | 2011 | 0%        | 73%      |
| December        | 2011 | 0%        | 68%      |
| January         | 2012 | 0%        | 65%      |
| February        | 2012 | 0%        | 62%      |
| March           | 2012 | 0%        | 62%      |
| April           | 2012 | 0%        | 63%      |
| May             | 2012 | 0%        | 66%      |
| June            | 2012 | 0%        | 64%      |
| July            | 2012 | 0%        | 61%      |
| August          | 2012 | 0%        | 59%      |
| September       | 2012 | 0%        | 59%      |
| October         | 2012 | 0%        | 58%      |
| November        | 2012 | 0%        | 56%      |
| December        | 2012 | 0%        | 55%      |

| Investment Date |      | MVR Rates | TB Rates |
|-----------------|------|-----------|----------|
| January         | 2013 | 0%        | 51%      |
| February        | 2013 | 0%        | 49%      |
| March           | 2013 | 0%        | 47%      |
| April           | 2013 | 0%        | 46%      |
| May             | 2013 | 0%        | 44%      |
| June            | 2013 | 0%        | 50%      |
| July            | 2013 | 0%        | 45%      |
| August          | 2013 | 0%        | 47%      |
| September       | 2013 | 0%        | 46%      |
| October         | 2013 | 0%        | 42%      |
| November        | 2013 | 0%        | 43%      |
| December        | 2013 | 0%        | 42%      |
| January         | 2014 | 0%        | 43%      |
| February        | 2014 | 0%        | 39%      |
| March           | 2014 | 0%        | 41%      |
| April           | 2014 | 0%        | 41%      |
| May             | 2014 | 0%        | 39%      |
| June            | 2014 | 0%        | 40%      |
| July            | 2014 | 0%        | 40%      |
| August          | 2014 | 0%        | 37%      |

| Investment Date |      | MVR Rates | TB Rates |
|-----------------|------|-----------|----------|
| September       | 2014 | 0%        | 38%      |
| October         | 2014 | 0%        | 37%      |
| November        | 2014 | 0%        | 34%      |
| December        | 2014 | 0%        | 34%      |
| January         | 2015 | 0%        | 30%      |
| February        | 2015 | 0%        | 29%      |
| March           | 2015 | 0%        | 29%      |
| April           | 2015 | 0%        | 28%      |
| May             | 2015 | 0%        | 27%      |
| June            | 2015 | 0%        | 32%      |
| July            | 2015 | 0%        | 29%      |
| August          | 2015 | 0%        | 34%      |
| September       | 2015 | 0%        | 35%      |
| October         | 2015 | 0%        | 32%      |
| November        | 2015 | 0%        | 30%      |
| December        | 2015 | 0%        | 30%      |
| January         | 2016 | 0%        | 33%      |
| February        | 2016 | 0%        | 31%      |
| March           | 2016 | 0%        | 29%      |
| April           | 2016 | 0%        | 30%      |

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| <b>Investment Date</b> | <b>MVR Rates</b> | <b>TB Rates</b> |
|------------------------|------------------|-----------------|
| May 2016               | 0%               | 28%             |
| June 2016              | 0%               | 27%             |
| July 2016              | 0%               | 22%             |
| August 2016            | 0%               | 20%             |
| September 2016         | 0%               | 19%             |
| October 2016           | 0%               | 20%             |
| November 2016          | 0%               | 21%             |
| December 2016          | 0%               | 18%             |
| January 2017           | 0%               | 18%             |
| February 2017          | 0%               | 16%             |
| March 2017             | 0%               | 15%             |
| April 2017             | 0%               | 15%             |
| May 2017               | 0%               | 13%             |
| June 2017              | 0%               | 15%             |
| July 2017              | 0%               | 14%             |
| August 2017            | 0%               | 13%             |
| September 2017         | 0%               | 14%             |
| October 2017           | 0%               | 13%             |
| November 2017          | 0%               | 13%             |
| December 2017          | 0%               | 11%             |

| <b>Investment Date</b> | <b>MVR Rates</b> | <b>TB Rates</b> |
|------------------------|------------------|-----------------|
| January 2018           | 0%               | 12%             |
| February 2018          | 0%               | 14%             |
| March 2018             | 0%               | 15%             |
| April 2018             | 0%               | 12%             |
| May 2018               | 0%               | 10%             |
| June 2018              | 0%               | 10%             |
| July 2018              | 0%               | 10%             |
| August 2018            | 0%               | 10%             |
| September 2018         | 0%               | 11%             |
| October 2018           | 0%               | 15%             |
| November 2018          | 0%               | 17%             |
| December 2018          | 0%               | 19%             |
| January 2019           | 0%               | 16%             |
| February 2019          | 0%               | 15%             |
| March 2019             | 0%               | 13%             |
| April 2019             | 0%               | 12%             |
| May 2019               | 0%               | 13%             |
| June 2019              | 0%               | 7%              |
| July 2019              | 0%               | 7%              |
| August 2019            | 0%               | 7%              |

The rates shown are not guaranteed and can be increased or decreased at any time. In normal circumstances we aim to review rates on a quarterly basis. If money is taken out at any time other than on death or an MVR free date, the amount may be subject to an MVR, which would reduce your final plan value.

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