

# Annual charge

To cover all the costs of administering your client's account on the Aegon Platform, we deduct an annual charge based on the total value of their products with you. The annual charge is designed to be fair and flexible while clearly separating the costs of investing for your clients.

## What we'll charge your clients for providing our service

New customers using the Aegon Platform pay a standard annual charge. The standard annual charge is tiered into five bands. This means that clients benefit from a reduced percentage charge as they increase their assets on the Aegon Platform. The higher the value of assets held on the Aegon Platform, the lower the overall percentage charge a client pays. There's no annual charge payable on assets above £1 million.

We calculate your client's annual charge based on the charging bands that apply to their account value. For example, if the total value of their assets is £525,000, charging bands 1, 2, 3 and 4 apply.

Charging band	Total holdings on the Aegon Platform	Annual charge percentage
1	First £100,000	0.29%
2	Next £150,000 (£100,000.01 to £249,999)	0.26%
3	Next £250,000 (£250,000.01 to £499,999)	0.23%
4	Next £500,000 (£500,000.01 to £999,999)	0.15%
5	Over £1 million	0.00%

## Calculating the annual charge

To calculate your client's annual charge, we look at the total value of the product's they hold with you in their Aegon Platform account. We don't charge a platform charge for cash held in a products cash facility, however we do include all assets to obtain the tiered band that we then apply the platform charges only to assets held in funds.

We add together the applicable charges from each charging band and then convert this into a monthly charge by dividing it by 12.

By combining the value of all relevant products and cash they hold with you, it means the annual charge your client pays for their Aegon Platform accounts is lower.

If your client is named in more than one Aegon Platform account (for example, they have their own account plus a joint account with a spouse or partner held with you), each account will have its annual charge calculated separately.

## Here's an example

If the total value of products held by your client in their Aegon Platform account was £525,000, we'd calculate the annual charge as follows:

- the first £100,000 at 0.29%
- the next £150,000 at 0.26%
- the next £250,000 at 0.23%
- the remaining £25,000 at 0.15%

This would equate to an annual charge of 0.25% a year.

## Customers who were moved from Cofunds to the Aegon Platform in May 2018 will continue to pay the annual charge applicable when they first invested.

To calculate your client's monthly charge, we simply divide the annual percentage charge by 12 and apply that proportionately across the value of the products held by your client on the last business day of the month, excluding cash holdings. If there's not enough money in the cash facility to cover any charges due, we'll sell down investments to cover these costs.

### Reducing the annual charge further

When calculating the percentage charge payable, we'll automatically take account of the value of any other eligible products your client holds on the platform – so their annual charge could reduce even further.

For example, if your client invests £500,000 in a Canada Life International bond, as well as the £525,000 of assets held on the Aegon Platform from the previous example giving a total value of £1,025,000, we'd calculate their annual charge as follows:

- the first £100,000 at 0.29%
- the next £150,000 at 0.26%
- the next £250,000 at 0.23%
- the next £500,000 at 0.15%
- the next £25,000 at 0.00%

This would equate to an annual charge of 0.20% a year.

The annual charge only applies to your client's Aegon Platform account(s). It doesn't apply to any money that's held in Aegon or Aegon-related products off-platform.

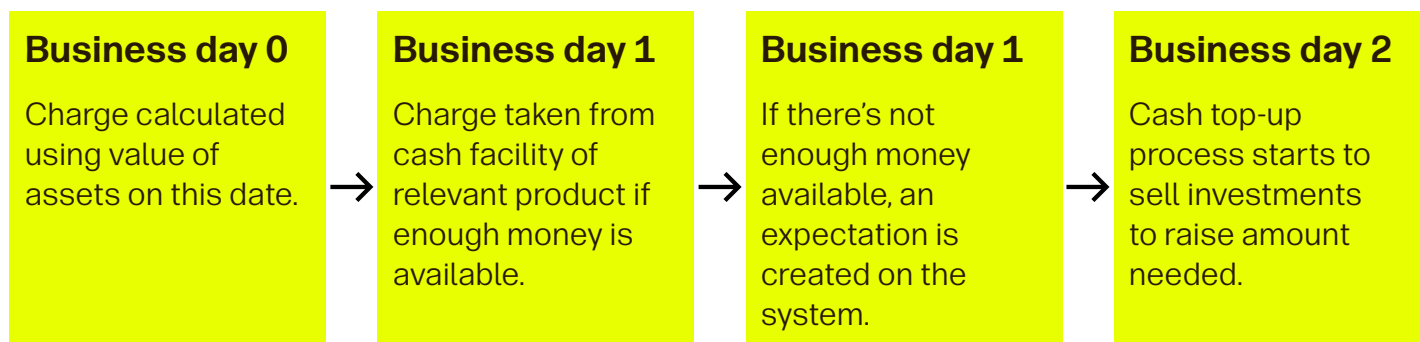
### How the annual charge is taken

We take the annual charge on a monthly basis from the cash facility of the products the client holds. We work out the annual charge for the previous month based on the value of assets held on the last business day, excluding cash holdings. We take the charge on or around the first business day of the month, from the available money in the relevant product cash facility. If there's not enough money in the cash facility, we'll start the cash top-up process to sell investments to raise the amount needed.

### Payment of rebates

There are some circumstances where your clients can receive rebates, which are payments to them of some of the cost of investing into a fund. Rebates are triggered on particular funds depending on what you have agreed with us and the fund manager. Rebates are paid on a product-by-product basis as units. If a rebate received is for £1 or less this won't buy units but will instead be paid into the cash facility of the relevant product.

Please refer to the terms and conditions of the Aegon Platform for details on how we process unit rebates.



Charge is taken and paid from the product cash facility on the next business day or following Monday (if applicable).

We may vary these charges in the future. If we do so we'll let you and your clients know.

**If you require any further support**  
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