

For financial advisers only

Report Zone guide

Aegon Retirement Choices and One Retirement

The screens shown are for demonstration purposes only, they don't represent a real customer.



Report Zone guide

This guide explains how to make the most out of Report Zone for your Aegon Retirement Choices (ARC) and One Retirement clients, by helping you to understand:

- What Report Zone is and the variety of reports you can get from it.
- The difference between the reports and what you can use them for.
- The main reports that may be most useful to your business.

For further support when using ARC or One Retirement, see our full range of Online support guides.

If you need help logging in, view our <u>Using ARC and One Retirement guide</u>.

Contents

Investments held and 13 Adviser remuneration Logging in to Report traded reports reports Zone What is Report Zone? Client valuation reports Model portfolio 23 management reports Product wrappers 19 Income distributions **Using Report Zone** opened and held reports received reports



Report Zone access levels

Log in to **Report Zone**. If you've forgotten your password select **Reset Password**. Your user role will determine what you're able to access on Report Zone.

Role	Report Zone access level
Firm administrator only (no access to another role)	Access to all clients under intermediary firm/branch/network
Intermediary	Access to your clients only
Paraplanner	Access to all clients under intermediary firm/branch/network
Discretionary fund manager (DFM) user or administrator	Model portfolio and charges information only





What is Report Zone?

- It's a separate reporting website accessed from your dashboard.
- It holds lots of information about your clients, their investments and your business, including:
 - Adviser remuneration
 - Client valuations
 - Income distributions received by your clients
 - Investments held or traded by your clients
 - Model portfolio management
 - Product wrappers opened and held by your clients

What is Report Zone?

Features

- Wide range of data
- Client specific reporting
- Client bank reporting tools
- Customisable reporting
- Measure performance of business
- Allows you to identify opportunities
- Identify risks and trends
- Ability to interrogate information

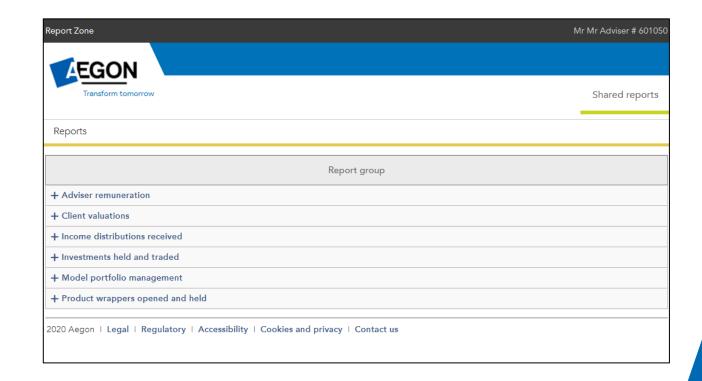
Benefits

- Reports are available all day, every day
- Tailor reporting to your own needs
- Improve transparency for your business
- Manage risks effectively
- Target client opportunities efficiently
- Potentially increase revenue
- Assess business performance



Report Zone – report categories

- We've grouped the reports into the following six categories to make it easier to navigate:
 - Adviser remuneration
 - Client valuations
 - Income distributions received
 - Investments held and traded
 - Model portfolio management
 - Product wrappers opened and held





Using Report Zone

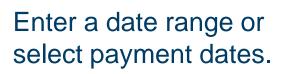
Here are some of the actions you can take on Report Zone. The links below go to the relevant section of this guide.

Action	Report to use	Section in Report Zone	Benefit
Reconcile fee payments received by us	Adviser charges report	Adviser remuneration	Easily export a fee statement that will match with the Aegon payment received in the bank.
Run an individual client report to show performance	Client valuation report	Client valuations	Produces a client facing document displaying gains over a defined period as '%' and '£'.
View all clients and their total AUA on the platform	Client data report	Client valuations	Displays total client valuation at current date including additional detail such as address, date of birth, National Insurance number and email.
See which clients are invested in particular funds	Investments currently held by client report	Investments held and traded	Used for identifying clients in specific funds which is useful when there are corporate actions. For example, fund suspensions.
Identify clients with large/residual cash balances	Customised product level data	Product wrappers opened and held	View the cash percentage held which can prevent clients being in cash for longer than expected. You can also identify clients with residual balances.
View and track clients' transactions in bulk	Investments traded by clients report/Dealing report	Investments held and traded/Product wrappers opened and held	Allows you track in-flight trades by checking the status of individual deals.
View a client's regular transactions	Regular income and contribution report	Product wrappers opened and held	Enables you to filter to specific dates to see individual monthly amounts as well as totals invested/ withdrawn within tax years.
Check a client's fund/product level income mandates, distributions and natural income payments	Income distribution and consolidated natural income analysis report	Income distributions received	Enables you to analyse the income mandate for all clients including distribution amounts (inc/acc funds) and consolidated income payments for clients.
View when a client was linked/rebalanced into a model portfolio/DFM	Model portfolio status report	Model portfolio management	Track all clients linked to model portfolios/DFM's - useful when bulk rebalancing and monitoring what version of a model portfolio a client is linked to.
How do I view available ISA allowances?	Customised wrapper level data	Product wrappers opened and held	Provides unused ISA allowances and the annual ISA regular contribution amount giving you all the information required for a TYE campaign.

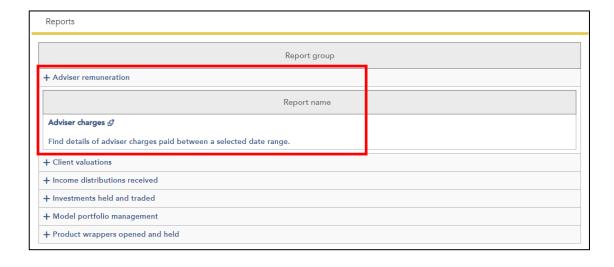


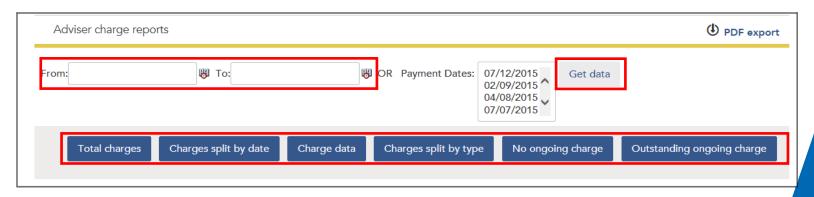
Adviser remuneration reports

Select Adviser remuneration reports from the Report group, then select the report name Adviser charges.



Then select **Get data** and select the report you want.





Adviser remuneration reports

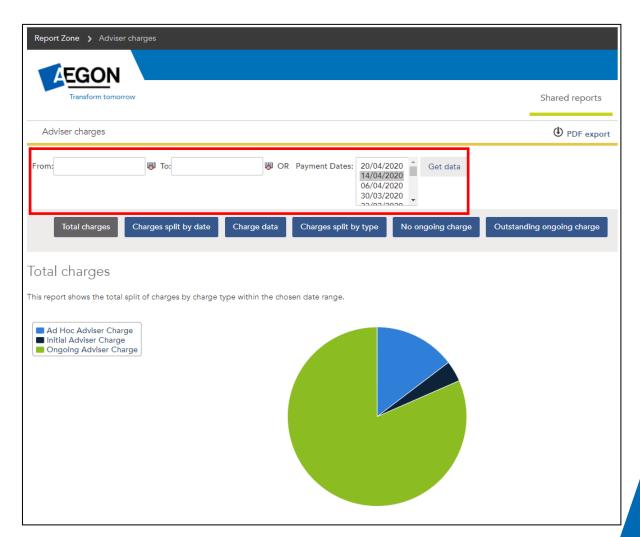
Description of reports available

Report	Summary
Total charges	A summary of the total amount of charges paid, split by adviser charge type within the chosen/selected date range.
Charges split by date	The charges by month within your chosen date range. Charges are grouped by charge type on the chart per month of the payment date. You can select the chart or select Charge data below the table to view the breakdown of payments. The previous year's total charges are shown where this is available for comparison. You can download to Microsoft Excel through a .csv file download.
Charge data	All charge payments within your chosen date range at a product level. You can view an individual client's charges from the dropdown selection. You can download this data to Microsoft Excel through a .csv file download. This is generally the most common report used.
Charges split by type	All charge payments within your chosen date range, split by charge type. You can select each type and view the underlying product(s) by selecting the charge type text.
No ongoing charge	All products which currently don't have either ongoing percent/monetary charge or term based initial charge set up.
Outstanding ongoing charge	All products which have an outstanding charge waiting to be paid. AEGON

Adviser remuneration reports

Things to consider

- You can select a date range or payment dates – you can't choose both – then select Get data.
- The Charges split by type report lets you compare intermediary charges for the current year with those in the previous current year.
- Use the Outstanding ongoing charge report to find out if clients have a debit on their account.
- To view charges paid in a given month use the Charge data report.





Client valuation reports

Description of reports available

Report	Summary
Bulk client valuation	Shows the total value and performance for each fund the client holds on ARC by product. You can generate up to 10 client reports at the same time.
Client data	You can tailor this report based on personal information. You can sort, filter and export the data, and upload the report into your back-office system for mailings.
Client valuations	Use this report to view your client's current holdings, performance, asset breakdown and transaction summary. Download to Microsoft Excel, Word or PDF if you need. You can also access this report from the client summary screen.

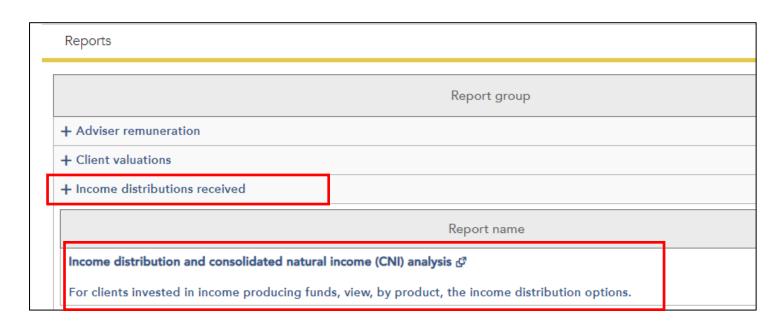


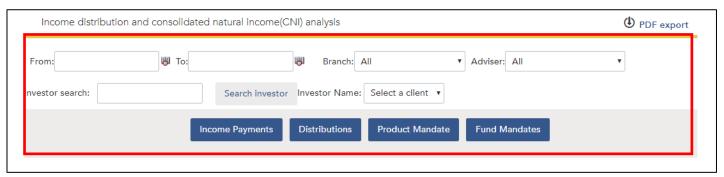
Income distributions received reports

This report gives you a view of clients invested in income producing funds between set dates.

Select Income distribution received reports, then Income distribution and consolidated natural income (CNI) analysis.

Select your date range, Branch, Adviser and the clients you would like to view the income for. You can then select the reports you want to view.







Investments held and traded reports

Description of reports available

Report	Summary
Client investment strategy	Details all clients and their current investments, as well as their default investment strategy, making it easy to see if the portfolio is meeting its goals.
European MiFiD Template (EMT) data	View full EMT fund data for all investments on the platform.
Investments currently held by client	Find all the investments held by one client and in each wrapper.
Investments currently held by manager	Shows investments currently held by asset manager. You can select the asset manager to view individual investments and see which clients hold them.
Investments traded	Details all transactions, by wrapper, between your chosen dates.
Investment traded by clients	View wrapper transactions between your chosen dates – it doesn't include pending transactions.



Model portfolio management reports

To access, select **Model portfolio management reports**. Then choose one of the following:

- Model portfolio analysis
- Model Portfolio Status

Report name

Model portfolio analysis ♂

View a breakdown of the model portfolios available, how much is invested in each and linked clients.

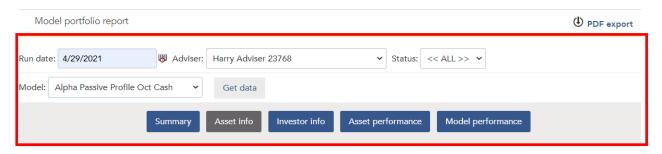
Model Portfolio Status ©

View your clients? wrappers linked to a model portfolio including variance and rebalance status.

Model portfolio management reports

Use the Model portfolio analysis to drill down to Asset info, Investor info, Asset performance or Model performance for each model portfolio set up.

You can select specific models and advisers as well as a date range.



Asset info

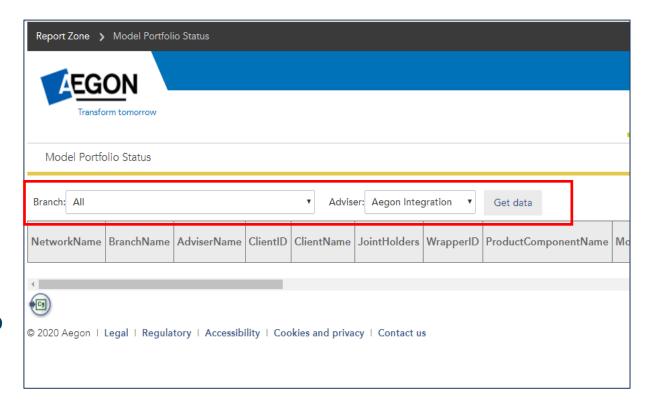
This report shows the model AUM and investment strategy grouped by Adviser.

Asset name	Asset percent	Value £
Adviser: Not in use		
Model: Alpha Passive Profile Oct Cash		
Fidelity Index Europe ex UK P Acc	2.00%	0.00
Fidelity Index Japan P Acc	2.00%	0.00
Fidelity Index UK P	2.00%	0.00
Fidelity Index US P	2.00%	0.00
Fortem Cap Progressive Gth A GBP	4.00%	0.00

Model portfolio management reports

Model Portfolio Status shows you information including:

- Client wrappers linked to a model portfolio
- Model portfolio name and status (open/ closed)
- Current variance of the asset allocation against the original model
- Date a wrapper was first linked
- Rebalance dates
- If there are regular contributions that are also linked to the model
- If auto rebalancing has been set up and if so the date of the next auto rebalance



Select Branch and Adviser (you can select all if you wish) and then select **Get data**.





Product wrappers opened and held reports

There's lots of useful reports in this section such as value of products moved to a different adviser and remaining ISA allowance for each client in the current tax year.

Report	Summary
Client income and withdrawals	View regular and ad hoc withdrawals, and any pension income taken by your clients.
Completed transfers	Shows transfer in details for each client.
Customised wrapper level data	Allows you to customise your report to include various fields held against each wrapper on ARC.
Dealing Report	View details of in-progress and completed new business, and top-up submissions, in your selected time period.
In progress/completed pension transfers	Details of in progress and completed pension and ISA transfers in.
Investments in use	Shows a list of investments currently held and their value across all wrappers.

Product wrappers opened and held reports

All vital information that can help you find opportunities to maximise your client base and add value.

Report	Summary
Outstanding ISA allowance in the current tax year.	This report has been replaced with the Customised wrapper level data report. For help with this report see our <u>How to produce an unused ISA allowance report guide</u> .
Re-registrations in progress/completed	Shows details of ISA, GIA and SIPP re-registrations and transfers-in that are in progress or have completed.
Regular income and contribution report	Lets you see regular income transactions paid to GIAs, ISAs, SIPPs.
Wrapper valuation details and adviser charges paid	View a valuation of all your clients' investments by wrapper including the cash value. You can also view the ongoing and ad hoc adviser charges paid within a selected time period.

Product wrappers opened and held reports

Customised wrapper level data report

- This flexible report allows you to choose the data fields you want to see for each wrapper on ARC.
- It automatically shows you data from the previous year, but you can select preferred dates.
- Pick from over 70 data fields, including:
 - Client name, address, email, retirement age
 - Regular income amount
 - Model portfolio they're linked to
 - Total wrapper value / value of just assets/ value of just cash (amount and percentage)
 - Platform charge (blended rate)
 - Adviser ongoing charge (amount and percentage)
 - Money in / out over period
 - Percentage gain / loss
 - ISA allowance data

